



Furukawa Signs Agreement To Distribute Go!Foton Products In Latin America

Furukawa Electric LatAm, a division of Furukawa Electric Co. Ltd., today announced that the company has signed an agreement with New Jersey-based Go!Foton Corporation, a world leader in the development and manufacturing of connectivity components for optical networks and data centers, to distribute Go!Foton's full line of fiber management products including its patented PEACOC® frames and patch panels. Per the agreement, Furukawa Electric LatAm will offer the Go!Foton connectivity solutions to customers in twenty-one Central and South American countries.

The partnership will offer the combined benefits of Furukawa Electric's preeminent fiber cable products along with Go!Foton's unique fiber management technology to datacenter and network operators in the region. It will provide a full end-to-end solution for high-density fiber networks – today and into the future.

"The challenge presented by the ever-increasing demand for fiber in this era of relentless densification requires flexible solutions that can scale with growth while maximizing capex and opex budgets," said Dario de Menezes, Technical Director of Furukawa Electric LatAm. "Our data center, carrier, and ISP customers alike will benefit greatly from Go!Foton's innovative approach to fiber management at the physical layer. We are especially excited about the opportunity to showcase PEACOC, Go!Foton's award-winning modular platform, whose ultra high-density, reliability, efficiency of deployment, optimization of rack space, and adaptability to legacy installations allow operators to sustain the high-performance networks of today while supporting evolution to future implementations."

Go!Foton CEO Dr. Simin Cai said, "Furukawa Electric LatAm's reputation in the telecommunications markets of the southern hemisphere is exceptional. We're delighted to be a part of this new partnership to promote Go!Foton's flagship line of connectivity equipment in the LATAM region, and we're confident that Furukawa's outstanding sales and support teams will generate significant customer engagement with the Go!Foton solutions."

About Furukawa

Founded in 1884 in Japan, and led by the company Furukawa Electric (www.furukawalatam.com), Furukawa Group operates in major world markets with the latest technology solutions in optical fibers. Present in areas such as telecommunications, electronics, automotive systems, energy, metals and services. With the acquisition of Lucent Technology in 2001, today the Furukawa Group is one of the world's largest manufacturers of optical fibers, including holding patents fiber used in high speed networks.

About Go!Foton

Go!Foton (www.gofoton.com) provides a variety of innovative telecom and data center solutions for long haul, metro, and broadband access applications, as well as supplying optical materials and components to the imaging, medical, and instrumentation markets. A global company, Go!Foton has sales offices in the U.S., Europe, and Japan, in addition to R&D and manufacturing facilities in the U.S., Japan, China and in the Philippines.

The PEACOC platform is a high capacity, high density fiber management solution, for both ISP and OSP environments, that offers Fiber Network Operators a sensible migration strategy which leverages their existing fiber management infrastructure. The Go!Foton patented PEACOC technology addresses the challenges Fiber Network Operators face when using small form factor connectors in high density applications while providing a scalable, future proof approach to supporting next generation technology and services. PEACOC is high density fiber management... that works!