

Exhibit at OFC 2014

Connect with a global Audience of over 12,000 buyers

The World's Leading Event for Advancing Optical
Solutions in Telecom, Datacom, Computing and More!



OFC 2014

The future of optical networking
and communications is here.

www.ofcconference.org

Expo: 11-13 March 2014
Moscone Center
San Francisco, California, USA

**WORLD CLASS EXPOSITION.
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The world's largest Optical Communications Show is Coming to the City by the Bay.

OFC is the largest and most relevant global conference and exposition for optical communications and networking professionals.

Exhibit at OFC 2014 and be an integral part of the event that defines the market and brings together the thought leaders and solutions providers with cutting-edge ideas and fiber optic solutions that enhance systems and revolutionize networks.

BE SEEN!

Get noticed by top decision making attendees with impressive budgets, buying authority, and high annual sales volumes.



Hot topics!

telecom
cloud & data center networking
100G/400G network design & optimization
1Tb & beyond optical networking
datacom
FTTx



One out of every four attendees is C-Level.



Over 60+ countries represented!



Over 70% of all attendees have a role in making purchasing decisions.



"The one and only industry conference I know all of our key partners will be attending."

Frank Graziano, Chromis Fiberoptics

WHY EXHIBIT?

- **Showcase** your unique and cutting-edge products and services.
- **Connect** with a worldwide buying audience.
- **Access** to decision-makers and industry shapers with tremendous buying power.
- **Network** with industry heavyweights and thought leaders.
- **Maximize** your market presence.

WHO ATTENDS?

- **12,000+** qualified purchasers
- Diverse buyers representing **all** aspects of the optical communications market
- Communications community **experts**

OFC provides unparalleled access to a wide array of attendees representing every sector of optical communications with unmatched international buying power. Top decision-maker attendees are here. **Meet your target market at OFC 2014.**

C-Level Executive Management: CEOs, CFOs, CIOs, CTOs • Product Development Managers • System Engineers • Network Architects • Test & Measurement Engineers • Manufacturing Engineers • Educators • Purchasing Managers • Sales & Marketing Professionals • Venture Capitalists



"Programming on the show floor this year was outstanding!...particularly the Ethernet Alliance and OIF sessions, as well as some of the Market Watch sessions. The caliber of speakers, topics covered, and structure of the panels was extremely relevant, timely, and effective."

Eric Powell, Senior Manager, Business Development, TE Connectivity



"Because of its global audience, OFC is one of the best lead generating events we do all year."

Joe McCabe,
Sales/Marketing Manager,
Epoxy Technology

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EXHIBIT BENEFITS

- One OFC Technical Digest per 100 square feet of exhibit space reserved.
- One Technical Conference badge per 100 square feet of exhibit space reserved.
- Unlimited number of exhibit personnel badges for staff working in your booth.
- Unlimited Exhibit Pass Plus badges to distribute to your customers and prospects.
- Your company's profile in the official buyers' guide, website and event mobile application.*
- And, much more – contact us for further details!

*Dependent on date of signed contract

EXHIBIT RATES

In-line booths and islands less than 500 sq ft:

- \$42.50 per sq ft
- \$300 per each open corner

In-line booths and islands equal to or larger than 500 sq ft:

- \$40.00 per sq ft
- \$300 per each open corner

The booth structure fee is based on 10'x10' units (metric equivalent of approximately 3m x 3m).

The how – 4 easy steps to success!

1. **Download** the exhibit space contract at ofcconference.org/exhibit.
2. **Review** the online floorplan and select your top three booths.
3. **Email** the contract to sales@ofcconference.org or fax the contract to +1 202.416.1408.
4. **Remit** your non-refundable 50% deposit payment.

WE'RE HERE FOR YOU—CONTACT US TODAY!

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BE A STAR!

OFC reaches an overall audience of 600 million by generating thousands of news articles – PR services for exhibitors include:

- **FREE** press release and white paper postings on the OFC website.
- Customized press release distribution via Business Wire.
- Assistance with onsite press briefings.
- **COMPLIMENTARY** PR Toolkit.
- Online and onsite press kit distribution.
- Access to the OFC registered press list.

Contact
media@ofcconference.org
with any press or PR questions.

EXHIBIT HOURS

Tuesday, 11 March 10:00-17:00
Wednesday, 12 March 10:00-17:00
Thursday, 13 March 10:00-16:00

QUESTIONS?

Contact the sales team
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Sponsorships drive traffic, create a buzz, and separate you from the crowd. Stand up and stand out! OFC promotional opportunities are built specifically to maximize your exposure, expand your brand, target your niche market, and drive traffic to your booth.

Call for a customized sponsorship or choose an established opportunity:

- Exhibit Hall Coffee Breaks
- Buyers' Guide Advertising
- Mobile Application Advertising
- Receptions
- Email Stations
- Lanyards
- Bag Inserts
- And, much more!

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Peace & Quiet

Need a quiet place to hold a meeting or demonstrate a sensitive product? Reserve a meeting room on or off the exhibit floor.

- **Corporate Villages** – hard-walled meeting rooms built on the exhibit floor offer the privacy you are seeking. Available for less than \$4,500 and sold in increments of 100 square feet.
- **Convention Center Meeting Space** (off the exhibit floor) – limited rooms are available on a first come, first served basis and can be reserved for a minimum of two consecutive hours. Be off the floor but close to the action – call for details!



"OFC 2013 proved to be an excellent venue for us to launch our new family of optical interconnect solutions. We were able to generate a lot of buzz at the show and attract strong interest from prospective customers, partners, investors, industry analysts and the media."

Steve Bauer, VP, Marketing,
OneChip Photonics

"OFC still remains the best forum to meet industry peers, get a measurement of industry activities throughout the year and catch up on relevant topics."

Daniel Peterson, Verizon



Watch Exhibit Testimonials!

www.ofcconference.org/home/reserve-exhibit-space/



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Auxora, Inc.	Dielectric Laboratories	Freedom Photonics	Il-X Photonics Corporation	Lightwave	OptecBB e.V.	Photofiber Technologies, Inc.	Shanghai Stone Communication Tech. Co., Ltd.	Sumitomo Precision Products Co., Ltd.	Sumitomo Precision Products Co., Ltd.
Avago Technologies	Digital Lightwave	Freedom Photonics	Il-X Photonics Corporation	Lightwave	OptecBB e.V.	Photofiber Technologies, Inc.	Shanghai Stone Communication Tech. Co., Ltd.	Sumitomo Precision Products Co., Ltd.	Sumitomo Precision Products Co., Ltd.
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