

Exhibitor Newsletter 01/16

Technical Conference: 20-24 March 2016 • Exhibition: 22-24 March 2016

Quick Links

- <u>Register Now</u>
- Book Your Hotel
- <u>Customs & International Shipping</u>
- 2016 Floor Plan/Exhibitor List

- Exhibitor Service Center
- Deadlines Checklist
- Hours of Operation
- <u>Contact Us</u>

Operations & Logistics

The Exhibitor Service Manual is available to assist with your planning. To access the order forms, click on the Order Rental Items button at the bottom of the page. Use log in credentials:

Show name: OFC Show code: OFC2016

Housing and Registration deadlines are coming soon! Find these links and more in the Exhibitor Service Center.



New OFC Vendor! <u>ICAT Expo</u>, a division of <u>ICAT Logistics</u>, has been chosen to be the Official International Carrier for OFC. They are able to provide competitive pricing, unmatched customer service, 24/7 live tracking and a team of international experts who will walk you through the entire shipping process. Let them show you how they can make shipping the easiest part of your job. Call 1-888-933-4228 or 1-443-459-8071, or email <u>bwi.intl@icatlogistics.com</u> today!

Maximize Your Participation/PR Opportunities

Become a Sponsor: Sign up for a sponsorship now to ensure that you will be noticed by the top industry decision-makers at the largest optical communications event in the world. Email <u>sales@ofcconference.org</u> for additional details including rates. Sponsorships are secured on a first-come, first-serve basis.

Feeling restricted within your booth? The Corporate Village, located on the exhibit floor, is ideal for extending booth conversations or hosting confidential customer demonstrations or meetings. Call the Sales Team at +1 202.416.1988 or email at <u>sales@ofcconference.org</u> for details.

Promote Your Booth! Add the "We're Exhibiting at OFC" banner to your emails and website! <u>Click here</u> for images and instructions.

Free Exhibitor Invites Opportunity: Drive traffic to your booth! A great pre-show marketing tool, Exhibitor Invites is an easy to use program proven to be one of the most powerful ways to ensure your key contacts attend OFC. **Bonus for using Exhibitor Invites**! All participating companies will receive an automatic upgrade to the OFC Mobile App and be entered into a drawing for an *Apple iWatch Sport*!

To get started visit: www.exhibitorinvites.com/ofc.

The OFC PR Team has several FREE opportunities to maximize your presence on-site by promoting your news and announcement to media and analysts attending the show.

Free press release posting: <u>Submit your press releases</u> free of charge on the OFC website. Reporters are directed here prior to and during the show. Exhibitors also receive a discount on <u>Business Wire's tradeshow</u> <u>circuit</u>. Contact <u>media@ofcconference.org</u> for more information on news release opportunities.

Advance news sharing: Share your advance news and product launches through the *First News* program sent directly to registered media. Two installments will be distributed; one in February and the last one in March. To be included in the first issue; the deadline is February 15, 2016. Contact <u>Leah Wilkinson</u> for more information on *First News*.

Breakfast briefings with press: The OFC PR team can arrange exclusive one-on-one briefings for your company with media and analysts on-site. Contact <u>Leah Wilkinson</u> for more information on the Breakfast Briefings program.

To learn about additional PR opportunities, contact the OFC PR Team: media@ofcconference.org.

Free programming on the show floor

Check out the free programming in the OFC <u>Show Theaters</u>. The three exhibit hall theaters feature presentations by experts from major global brands and key industry organizations. Get high-level perspectives on hot topics like Cloud Services, SDN and FTTx. Learn about the state of the industry, emerging trends and recommended courses of action for how to tackle today's toughest business challenges.

Warning! Caution on Third Party Offerings



Please be vigilant if contacted by any company or service other than OFC's Official vendors who claim to be an official vendor for OFC 2016. We have been made aware of other housing companies and/or service companies aggressively pursuing you. Please note that OFC does *not* provide them with any contact information. Always look for this **Official Vendor seal** for OFC 2016 on emails and correspondence.

Contacts and more...

Registration badges, registration tech support, registration billing - <u>ofc@compusystems.com</u> Hotel information, reservations, customer service - <u>ofc@onpeak.com</u> Operations & Exhibitor Services, Logistics - <u>exhibits@ofcconference.org</u> Exhibits, Promotional Opportunities & Sponsorships - <u>sales@ofcconference.org</u> Career Center, Meeting Room Sales, Booth Location/Size Changes - <u>sales@ofcconference.org</u> Exhibit Payments, Invoices, or Primary Contact Changes - <u>accounts@ofcconference.org</u> Media/PR - media@ofcconference.org

Questions? OFC Show Management is happy to help at exhibits@ofcconference.org